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Insurance and Pensions

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ALEXANDER, W. *How to sell insurance; a practical guide for the life insurance salesman.* (New York: Spectator Co. 1920. Pp. 146. \$2.)

HOFFMAN, F. L. *National health insurance and the medical profession.* (Newark, N. J.: Prudential Ins. Co. 1920. Pp. 122.)

LENGYEL, S. *Die Bilanzen der Versicherungs-Unternehmen. Eine Bilanzlehre und eine Bilanzanalyse.* (Berlin: Mittler. 1920. Pp. 160. 25 M.)

RUMSEY, D. *A new standard fire insurance policy of the state of New York, in effect January 1, 1918, as compared with the original standard policy.* (New York: Ins. Soc. 1920. Pp. 30.)

SCHMITTMANN, B. *Führer durch die deutsche Sozialversicherung in ihrer Gestaltung nach dem Kriege.* (Dusseldorf: Schwann. 1920. Pp. xii, 191. 10 M.)

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Hail insurance on farm crops in the United States. Agricultural Department bulletin 912. (Washington: Supt. Docs. 1920. 10c.)

System of compensation for injuries to workmen. Report of the departmental committee. (London: H. M. Stationery Office. 1920. 1s.)

Tentative recommendations of the pension laws commission. (Milwaukee. 1920. Pp. 67.)

Workmen's compensation law of the state of Georgia, effective March 1, 1921; Louisiana, with amendments, August 1920. (New York: F. R. Jones, 80 Maiden Lane. 1920. Pp. 36; 36. 50c. each.)

Workmen's compensation laws; decisions with reference to negligence and compensation cases annotated: California, Massachusetts, New Jersey, New York, Ohio, Pennsylvania. (Chicago: Callaghan & Co. 1920.)

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